

ABOUT US

MEYLE AG develops, produces and distributes high-quality spare parts for passenger cars and vans for the independent aftermarket. The MEYLE brand includes the three product lines: MEYLE ORIGINAL, MEYLE PD, and MEYLE HD.

Headquartered in Hamburg, Germany, MEYLE AG operates in over 120 countries worldwide. In addition to its logistics center in Hamburg, the company has subsidiaries and production sites around the globe. Currently, around 450 employees work at the Hamburg headquarters and approximately 1,000 employees worldwide. MEYLE AG is not only one of the most successful companies in the industry but also ranks among the Top 100 employers in the German SME sector.

Join MEYLE and become part of our team as soon as possible as a:

Account Manager Turkey (m/f/d)

YOUR RESPONSIBILITIES

- Maintain and further develop existing business relationships, while establishing new partnerships with assigned customers/accounts (wholesalers, platforms).
- Provide regional and national support to International Key Account Managers (IKAMs) to grow international business.
- Negotiate and conclude agreements with customers in accordance with pricing strategies and company guidelines.

- Manage and expand existing customer relationships and acquire new customers on-site
- Ensure continuous updates of CRM and customer master data, prepare travel reports, and manage price and contract negotiations, including annual meetings.
- Analyze market developments, customer needs, product performance, and competitive activities; derive and implement actions in close collaboration with product management, marketing and pricing.
- Actively participate in customer events, trade fairs, training sessions, and presentations; support local translations where necessary.
- Conduct ongoing market observation and share relevant insights internally.
- Undertake regular travel as part of the role.

YOUR PROFILE

- Degree in business administration or completed commercial training with relevant further qualifications.
- Proven professional experience in sales/account management, ideally with technically complex products.
- Strong knowledge of the automotive aftermarket and international business experience.
- Proficient in MS Office (Word, Excel, PowerPoint) and SAP (relevant modules).
- Very good written and spoken English; German is a plus. Additional language skills are an advantage.

WHAT WE OFFER

As a family-owned company, we combine innovation with tradition and place great value on trust, collaboration and an open, international mindset. At MEYLE, people come first - diversity and different perspectives are what make us stronger.

We offer a dynamic work environment with a high level of personal responsibility and plenty of room for initiative. You'll have the opportunity to contribute to a more sustainable future of mobility while working in an international team.

We actively support your individual development, whether through training, seminars, or further education, and help you shape your career path.

Our culture is built on openness, respect, and teamwork. We encourage new ideas, value creativity, and believe that success comes from working together with passion and a positive attitude.

At MEYLE, everyone contributes to our shared success. We foster a supportive and trusting environment where collaboration, appreciation, and enjoyment at work go hand in hand.

CONTACT

Does this sound like you? Feel free to reach out to Katja Friesslich for further details or apply directly, stating your earliest possible start date and salary expectations.

We look forward to hearing from you!

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Apply Now