



ABOUT US

MEYLE AG develops, produces and distributes high-quality spare parts for passenger cars and vans for the independent aftermarket. The MEYLE brand includes the three product lines: MEYLE ORIGINAL, MEYLE PD, and MEYLE HD.

Headquartered in Hamburg, Germany, MEYLE AG operates in over 120 countries worldwide. In addition to its logistics center in Hamburg, the company has subsidiaries and production sites around the globe. Currently, around 450 employees work at the Hamburg headquarters and approximately 1,000 employees worldwide. MEYLE AG is not only one of the most successful companies in the industry but also ranks among the Top 100 employers in the German SME sector.

Join MEYLE and become part of our team as soon as possible as a:

Sales Representative France (m/f/d)

YOUR RESPONSIBILITIES

- Ensure and expand existing and establishing new business relationships towards the responsible customers (Platforms, Wholesalers, Retails, Outlets), Trainings and coordination of local customers, in consultation with the Gérant MEYLE France
- Plan and carry out customer visits (outlets) in close coordination with the Managing Director MEYLE France and the responsible Account Managers for key accounts

- Coordinate and implement customer activities such as campaigns, in-house exhibitions, workshop visits, and trainings in line with defined objectives
- Build, maintain, and expand strong customer relationships directly on site at relevant outlets
Ensure continuous updates of CRM and customer master data, including the preparation of travel reports
- Support the implementation of marketing initiatives to drive market development in close cooperation with the Account Manager
- Organize local information events at customer sites, branches, and workshops
Actively participate in customer events and trade fairs
- Monitor market trends, competitor activities, and provide relevant insights
- Willingness to travel extensively as part of the role

YOUR PROFILE

- Completed commercial training, ideally with a focus on sales
- Proven experience in sales, preferably within the automotive aftermarket
- Strong field experience with solid market knowledge in the respective country; international exposure is a plus
- Proficiency in MS Office (Word, Excel, PowerPoint) and SAP (relevant modules)
- Very good written and spoken English; additional regional language skills are an advantage
- Strong sales mindset with high levels of persuasion and enthusiasm
- High customer orientation and strong relationship management skills
- Excellent communication and negotiation skills
- Independent, structured working style combined with a team-oriented mindset
- Resilient, flexible, and able to perform under pressure

WHAT WE OFFER

As a family-owned company, we combine innovation with tradition and place great value on trust, collaboration and an open, international mindset. At MEYLE, people come first - diversity and different perspectives are what make us stronger.

We offer a dynamic work environment with a high level of personal responsibility and plenty of room for initiative. You'll have the opportunity to contribute to a more sustainable future of mobility while working in an international team.

We actively support your individual development, whether through training, seminars, or further education, and help you shape your career path.

Our culture is built on openness, respect, and teamwork. We encourage new ideas, value creativity, and believe that success comes from working together with passion and a positive attitude.

At MEYLE, everyone contributes to our shared success. We foster a supportive and trusting environment where collaboration, appreciation, and enjoyment at work go hand in hand.

CONTACT

Does this sound like you? Feel free to reach out to Katja Friesslich for further details or apply directly, stating your earliest possible start date and salary expectations.

We look forward to hearing from you!

MEYLE AG Human Resources

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www.meyle.com

Jetzt Bewerben

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